

Mr. Fabio Ferretti di Castelferretto

Compliance Legal Expert and
Defense Industry Specialist

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📅 26/08/1968

🚩 Italian

👤 Married

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📄 PROFILE

In-house legal counsel for over 30 years, I specialized over the years in governance, compliance and trade control. I am based in Brussels and built a professional experience in the US with a proven international background. I then founded a successful independent counseling business in 2003, serving many industrial sectors active in several Regions ever since. In 2024, with my business partner, **Charlotte Villatte**, we founded DefenseWise, a long-time awaited firm exclusively devoted to US and EU export control matters.

🧠 SKILLS

Multinational Export Compliance —

Pragmatic approach to complex understandings of both US and EU controlled articles and technical data (e.g. ITAR and EAR).

Governmental Contract Support —

Experienced in US Government contracts and in FAR and DFARS, both directly and through Primes.

Contract Negotiation —

Offering 30 years+ of contract drafting and negotiation in a vast array of industrial segments, with sophisticated and unsophisticated counterparties.

🎓 EDUCATION

Post-graduate Diploma

London School of Economics and Political Sciences
1990 – 1991 | London, United Kingdom
Major in Industrial Relations

Master in Law

Université Catholique de Louvain (UCL)
1987 – 1990 | Louvain-La-Neuve, Belgium
Major in Transport laws, European laws and Environmental laws

Bachelor in Law

Facultés Universitaires Saint-Louis
1985 – 1987 | Brussels, Belgium

👜 PROFESSIONAL EXPERIENCE

DefenseWise SRL

Founding Partner
2024 – present | Liège, Belgium

Risco Management SRL

Founder and Director
2003 – present | Brussels, Belgium
Independent legal counsel active in governance and compliance aspects for multinational companies in B2B and B2C segments. Specializing since 2008 in US Federal Contracts as well as in US and EU export control matters for the defense industry.

Sonoco Europe SA

Legal Director
2001 – 2003 | Brussels, Belgium
Part of the headquarter team for the EMEA1 region and supporting the company's legal matters in industrial cardboard core activities.

Dow Corning Corporation

Senior in-house attorney
1997 – 1999 | Midland (MI), United States
Managing trade control matters, including logistics and transportation, as well as supporting US governmental contracts.

Dow Corning Europe

In-house attorney
1992 – 2001 | Brussels, Belgium
First legal entity manager in the EMEA1 and then legal support for various business units in different southern EU countries. Focusing on Environmental and Commercial laws.

LANGUAGES

French



Italian



English



LECTURES

Less lethal heterogeneous regulations, the industry challenges

11th Symposium on Non-Lethal Weapons

Ecole Royale Militaire, Brussels

05/2023

CERTIFICATES

Government Institutes, Washington, DC

US Environmental Laws & Regulations Compliance

Data Protection Institute, Antwerp, Belgium

Data Protection Officer (2023)

PUBLICATIONS

L'Europe, échec d'une réussite?

BoD 2019

A federalist view about the future of the European Union going into the 21st century (153p.)